

# DEPARTMENT OF DEFENSE

## OVERALL GRADE



RED

- DOD did not achieve its small business goal of 23%; however small business dollars increased by \$3 billion since FY2006
- DOD met SDB its goal, but did not meet its HUBZone and SDVOSB
- DOD made progress in all goals in amount of dollars

## SMALL BUSINESS GRADE



RED

FY2006/FY2007 %  
GOAL

23%

FY2006 SMALL BUSINESS  
ACHIEVEMENTS

21.84% (\$51,316,934,021)

FY2007 SMALL BUSINESS  
ACHIEVEMENTS

20.44% (\$55,047,209,461)

MADE PROGRESS?

YES

## SOCIO-ECONOMIC GRADES

SDB

FY2006/FY2007 %  
GOAL

5.80%

FY2006 SMALL BUSINESS  
ACHIEVEMENTS

6.25% (\$14,690,399,904)

FY2007 SMALL BUSINESS  
ACHIEVEMENTS

5.75% (\$15,483,505,702)

MADE PROGRESS?

N/A



GREEN

WOSB

FY2006/FY2007 %  
GOAL

5%

FY2006 SMALL BUSINESS  
ACHIEVEMENTS

2.93% (\$6,879,339,470)

FY2007 SMALL BUSINESS  
ACHIEVEMENTS

2.87% (\$7,725,076,037)

MADE PROGRESS?

YES



RED

HUBZONE

FY2006/FY2007 %  
GOAL

3%

FY2006 SMALL BUSINESS  
ACHIEVEMENTS

2% (\$4,712,950,004)

FY2007 SMALL BUSINESS  
ACHIEVEMENTS

2.22% (\$5,977,808,192)

MADE PROGRESS?

YES



RED

SDVOSB

FY2006/FY2007 %  
GOAL

3%

FY2006 SMALL BUSINESS  
ACHIEVEMENTS

0.67% (\$1,585,568,137)

FY2007 SMALL BUSINESS  
ACHIEVEMENTS

0.69% (\$1,860,328,366)

MADE PROGRESS?

YES



RED

## CRITERIA



GREEN

THE AGENCY MUST MEET 100% OF ITS SMALL BUSINESS GOAL, 3 SOCIO-ECONOMIC GOALS AND **MAKE PROGRESS IN THE REMAINING GOALS.**



YELLOW

THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL, 1 SOCIO-ECONOMIC GOALS AND **MAKE PROGRESS IN REMAINING GOALS**



RED

DOES NOT MEET THE ABOVE (YELLOW) STANDARDS

**PROGRESS DEFINED:** SBA USED 1 OF 2 INDICATORS IN DETERMINING WHETHER AN AGENCY MADE PROGRESS ON THEIR SOCIO-ECONOMIC GOALS: (1) A PERCENTAGE INCREASE OVER FY2006 GOAL ACHIEVEMENT OR (2) FY2007 GOAL ACHIEVEMENT DOLLARS IS GREATER THAN THE ACHIEVEMENT AVERAGE FOR THE PAST 3 YEARS (FY2005-FY2007).